

THE AMISH CRAFTSMAN

# To The Trade Program

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# The Amish Craftsman To the Trade Program

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*Limitations Should Never Dictate Your Design. Ever.  
Stop Settling for Almost Perfect.*

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Your clients love your work --that's why they hired you. The problem is, there are times when you're at the mercy of your vendors. Some are great! But, a lot aren't. Big Box furniture stores carrying mass produced furniture can offer a quick fix, but they'll never be able to completely fit your design vision. Most of the time you can make it work, but it's frustrating and disappointing to see a lot of the same furniture everywhere. On top of that, the options are limited and the quality isn't the best.

You shouldn't have to settle for something not quite right or be forced to find a stopgap for the design you imagined. You (and your clients) deserve to see your designs come to life in the exact way you envisioned them. As a boutique showroom for custom solid wood furniture, we can help you realize that dream. Since 2006 we've grown into one of the most successful made to order furniture stores on the Gulf Coast. Now, for the first time ever, we're offering exclusive pricing and benefits to interior designers. We're here to help spark your imagination and realize your vision.

# Quality Furniture that Fits Your Design Vision

*Your client deserves your best. We'll build the furniture you're dreaming of.*

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Your clients trust you to bring out the best about what they love about their home. That's great. If you're looking for unique, made in America, custom furniture that's where we come in.

We work a little differently than the other furniture stores you're used to. We believe in relationships, and relationships are built on trust. When we do our job right, we're your partner -- because when you look good, we look good. We stake our reputation on every single piece that comes out our doors. The Amish Craftsman isn't a giant chain furniture operation. We build our pieces knowing that if we do a great job that you'll work with us again and again.

**We don't want to sell you something, we want to be the partner who has your back.**

You don't have to wonder how a piece will look at the end of the design process. We understand this is no place for guesswork.



# How to Work with Us

*Custom means getting it right every single time -- from start to finish.*

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The Amish Craftsman has been making award winning custom furniture since 2006. During that time, we've seen how people fall in love with their furniture, how it can become a part of their family history. We love how interior designers tell a story with a well designed room and we would be honored to be part of that.

We get that these are important pieces, not only for you, but for the client that will have them in their home for decades to come. That's why we're completely transparent with how our process works. It's always our goal to be easy to work with and to build trust with our designers. That can only happen when you know who you're working with. Here's how the magic happens.



## 1. **Apply Online.**

Just the basics. A quick two-minute form that helps us get to know you. No muss, fuss, or wasted time.

## 2. **Share Your Vision.**

We believe it is important to get to know you at the start of a project, whether that's in-store, virtually, or at your client's home. We will work with you how you like to work. We have a professional sales team that is service oriented and detail driven. We have wood, stain, hardware, fabric and leather samples to help make your design a reality.

## 3. **Get it Built & Delivered.**

We make beautiful furniture hand-built in America. That means elegant hardwoods, custom finishes, and COM options. Plus, you can complete your designs with hand-knotted wool rugs, bespoke bed linens, and beautiful lighting.

## 4. **Delivery in 12-16 Weeks.**

We'll never leave you wondering what happens next; you and your client can rely on us to make the entire process seamless. Plus, our white glove delivery or drop ship option means that your furniture is delivered in the same perfect condition that it was in when it left the workshop.

# Benefits of the Program

*We go beyond a discount, we have your back.*



## Unparalleled Customization Options

We offer a huge array of wood types, stains, and fabric and leather upholstery. We love working with clients to get their vision exactly right, that starts with the materials we use. We build in seven American-sourced hardwoods and offer over 40 stain choices. Choose from a variety of furniture styles, woods, stains, plus hardware and COM options. We are your partner for all your design needs, including hand-knotted wool rugs, bespoke bed linens, and beautiful lighting. Our upholstered leather and fabric furniture made in America is also fully customizable. Don't guess about the process or the end product, we pride ourselves on controlling the quality of your build from start to finish.

## 20% off storewide

We offer 20% savings to all interior designers. We want to make working with us as easy and transparent as possible. We believe in growing a relationship with each and every one of our designers. That means that we'll give you the same discount no matter the size or scope of the project. We believe in treating people the way we want to be treated, that's why we value fairness, honesty, and trust. At The Amish Craftsman, you will receive personal attention from order to delivery.

# Benefits of the Program (cont.)



## **Private showroom appointments, home visits or virtual meetings**

We offer three ways to schedule appointments: at our store, at your client's space or virtually. You tell us what you need to make your project a success and we will work as hard as we can to make it happen. We have dining, bedroom, office and living room hardwood furniture available in many designs available to see in our showroom. We also have other collection catalogues that we can pull from. We have a wide array of wood, stain, hardware, fabric and leather samples to help spark design ideas.

## **Free inspection, receiving and warehousing**

We will handle it all from start to finish. You will get ongoing communication from us throughout the process and we'll update you on the estimated time of arrival of your furniture. We'll also let you know when your pieces are ready for delivery. Don't you worry about a thing, we will have everything else covered.

## **White-Glove House Delivery**

We are upfront and clear throughout the entire process. There are no guessing games when it comes to delivery or what the final product will be. Which means we settle for nothing less than white glove delivery, ensuring that the furniture is never damaged en route to your client's house. For clients outside of our delivery area, we offer dropship delivery countrywide. We're not satisfied until the furniture is delivered timely and safely and everyone's happy.

# Benefits of the Program (cont.)

## Craftsmanship Warranty & Guardsman Protection Plan and Warranty

Our American made solid wood furniture is built by Amish craftsmen and finished by hand. We stand behind every piece of furniture that we sell. If there is a craftsmanship issue, we take care of it. It's that simple. You can eliminate those problems from your list of issues to chase. The good news is craftsmanship defects aren't what usually goes wrong; most of the time, the problem stems from life's little accidents, which is why we also offer our Guardsman Protection Plan.

Guardsman Gold Complete Furniture & Rug Plan, ensures that your client's furniture will remain blemish-free for a very long time. This furniture protection plan gives you total peace of mind. Whether the furniture is fabric, leather, or wood, all damage and stains are covered by the Guardsman Gold Complete Furniture Plan. Your clients can rest assured that even though there's no planning for life, you do have a plan for when accidents do happen.

## Trusted Partnership

Maybe you've only worked with large furniture stores before. We get it, we do things a little different. We've spent years developing our process and building relationships -- and that's exactly what sets us apart. Our craftsmanship, selection and customer service will make your job easier and projects more efficient. We're a family owned business who takes pride in the fact that you've chosen to work with us. We want to be your new favorite furniture store. It's our goal to be clear and available throughout the entire process. No more guessing games for delivery times, or finding out too late that the final product isn't what was promised. We take the time to understand your style and design plan so the final product is nothing less than perfect. When you have a partner you trust, it changes everything.



# Beautiful, Handmade Furniture, Built in America. It's Not Just a Dream. Let's Make it Happen.



## *Curious on where to get started?*

Check out our to the trade page to learn more. While there, you can fill out our application, set up an appointment, and give us a call. Stop settling for almost perfect. Contact us today and let's make your design dreams a reality.

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**Apply Now**